



BRAD CUMMINS  
Attorney & Counselor  
Since 1978

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In more than thirty years of law practice, Brad Cummins has successfully represented clients in a wide array of business transactions.

#### SUMMARY OF QUALIFICATIONS

- Solid experience practicing business law
- Demonstrated distinctive competencies in all major aspects of business-to-business legal practice
  - Commercial, retail and residential real estate agreements
  - Estate planning and probate
  - Business planning and strategic direction
  - Business formation and ownership structure
  - Sales and purchase of stock and assets
  - Strategic negotiation and development of contractual agreements
  - Financial planning, analysis and funding
- Direction and management of legal staff
  - Building top-performance teams for corporate business strategies
- Highly effective written and oral communication skills
  - Interpersonal to board level presentations
  - Developing profitable business relationships
  - Strengthening corporate identity
  - Maintaining positive public relations image

#### PROFESSIONAL QUALIFICATIONS

- Admitted to Bar 1978, Texas
- Admitted to practice US District Court, Western District of Texas
- Education
  - St. Mary's University School of Law (Doctor of Jurisprudence, 1978)
  - Texas Tech University (B.B.A. Accounting, 1975)
- Currently in private practice following a distinguished career with firms including:
  - Brad Cummins Law (since 2007)
  - Lloyd Gosselink Rochelle & Townsend, P.C.
  - Wright & Greenhill, P.C.
  - Phillips & Prikryl, L.L.P

- Alvis, Carssow, Cummins, Hoeffner & Botsford
- Giles & Yeakel, L.L.P.
- Stubbeman, McRae, Sealy, Laughlin & Browder, Inc.
- Dippel & Dippel CPAs

#### SUMMARY OF REPRESENTATION EXPERIENCE

- Drafting, negotiation, development and review of commercial, retail and residential real estate agreements for buyers, sellers, landlords, tenants, and developers, including sale and purchase agreements,, entitlements, term leases, long term ground leases of commercial, office and restaurant properties, lease-option agreements, condominium projects, construction contracts, management agreements, brokerage agreements and related due diligence
- Representation of institutional lenders and sophisticated property owners in all phases of construction and development financing
  - Negotiation, structuring and documenting complex construction contracts and construction loan agreements
  - Bridge loans, permanent financing, renewals, extensions, and modifications
- Developing and negotiating complex stock and asset purchase agreements, including buy-sell restrictions
- Development of pre and post agreement planning and control strategies: proactive counseling to avoid potential litigation situations, legal/business risk identification and mitigation, and action-oriented agreement summaries to insure compliance with contractual obligations
- Estate planning and probate; preparation of wills, healthcare and financial powers of attorney agreements
- Representation of businesses in matters relating to formation of corporations, partnerships, joint ventures, trusts, structural selections, ancilliary agreements, governance, corporate compliance, and officers and directors liability
- Negotiation and documentation of workout plans and loan restructure agreements
- Purchase and sale of water systems and distribution lines, electrical power purchase and capacity agreements, and community option agreements for sale and purchase of water between aquifers; preparation of easements and curative agreements
- Negotiation and documentation of sales and leases of groundwater
- International agreements for overseas cloud seeding operations
- Rendered 100s of stand-up title opinions as the basis for drilling for oil and gas and mining of uranium. Prepared documents necessary to cure title defects; prepared division order title powers for producing wells

#### PROFESSIONAL AFFILIATIONS

- Real Estate, Probate & Trust Section, State Bar of Texas
- Corporation, Banking & Business Law Section, State Bar of Texas
- Fellow, Texas Bar Foundation
- The Real Estate Council of Austin

## COMMUNITY

- Tarrytown United Methodist Church
  - Chair, Board of Trustees (Past)
  - Co-Chair, Building Committee (Past)
  - Chair, Neighborhood Liaison Committee (Past)
  - Teacher of Adult Bible Class (1992 - present)
- St. Stephen's Episcopal School
  - Board of Trustees (2005 - 2011)
  - Co-Chair of Governance Committee
  - Executive Committee
  - Advancement Committee
  - Endowment Committee
- The Cancer Connection
  - Board of Directors
  - Patient counselor